# TELLURIDE REGIONAL AIRPORT AUTHORITY Micetic Field

# TRAA Board Meeting Terminal Observation Lounge January 20, 2022 @ 12:00 p.m.



G700 High Altitude Testing January 11, 2022

Mick Francis, Chair Richard Child, Vice Chair Kenneth E. Maenpa, Airport Manager



## TELLURIDE REGIONAL AIRPORT AUTHORITY

## TRAA BOARD MEETING Airport Observation Lounge January 20, 2022 @ 12:00 p.m.

11:00 AM

## PLANNING COMMITTEE MEETING

# REGULAR AGENDA Optional Zoom Meeting

1)	12:00 PM	CALL	TO ORDER
2)	12:05 PM	PUBL	IC COMMENTS
3)	12:10 PM	Α.	APPROVAL OF MINUTES: December 16, 2020 Action Needed
		В.	CHAIR REPORT - Francis
		C.	BUDGET  1. Purchase Airport Snow Equipment - Action Needed  2. Ratification of Airport expenditures - Dec 2021 Action Needed
		D.	EXECUTIVE COMMITTEE REPORTS  1. Noise  2. Planning - 01/20/22 @ 11:00p.m.  3. Finance - No Meeting
		E.	COLORADO FLIGHTS ALLIANCE REPORT - Skinner
		F.	Executive Session CRS 24-6-402(4)(f)(I): Airport Manager Annual Review Action Needed (Post Executive Session)
4)	12:40 PM	AIRP	ORT MANAGER UPDATE
5)	12:50 PM	NEW	BUSINESS
6)	1:00 PM	ADJC	DURN

Next Airport Authority Board Meeting - March 17, 2022 @ 12:00p.m.



## **MINUTES**

### TELLURIDE REGIONAL AIRPORT AUTHORITY BOARD MEETING

### December 16, 2021 12:00 pm

1. Call to Order 12:07pm

Chair Mick Francis called the meeting of the Telluride Regional Airport Authority to order.

Roll Call

Present: Chair Mick Francis, Board Members: Matt Skinner, Gary Bash, Lars Carlson, Richard Child (Zoom), Lynne Beck (Zoom), Kris Holstrom, Banks Brown, Clifford Hansen (zoom). Board Alternates: Denise Scanlon (Zoom), Mark Silversher (Zoom), Tom Richards (Zoom).

Also present: Kenny Maenpa (Airport Manager), Linda Soucie (Administrative Manager) (Zoom), Members of the Public: Winston Kelly.

Absent: none

2. Public Comments

Winston Kelly (Base Pilot at TEX) was present to observe.

3. A. Approval of Minutes: November 18, 2021

#### Motion

Kris Holstrom motioned to approve the November 18, 2021, minutes. Banks Brown seconded the motion. Motion passed 9-0.

- B. Chair Report Mick Francis
- There was no Planning Committee meeting today.
- Mick met with Kenny Maenpa and a client of Banks Brown's that is interested in the new hangar. He brought some good ideas to the discussion.
- The first DAC Phoenix flight arrives today. There was a media event in PHX this morning.
- Airport Manager reviews get them in to Mick as soon as possible.
- There is a van/camper with a trailer parked in the short-term lot. Possibly an abandoned vehicle?

#### C. Budget

1. Ratification of Airport expenditures - November 2021

#### Motion

Gary Bash motioned to approve the Airport expenditures for November 2021. Lynne Beck seconded the motion. Motion passed 9-0.

2. 2022 Proposed Budget

The Operating Budget was adjusted to reflect November numbers.

Clarifications of the Capital Budget:

- NGF Construction Hard stand and shelter between the fuel farm and hangar for equipment storage.
- Charging station (Parking Lot) for EV hoping to partner with Hertz.
- SRE building placeholder to be built with entitlement dollars.

- The new hangar construction is on hold, there is a placeholder to keep the design updated. Alternative financing is being explored.
- Possible Master Plan Update late 2022.
- Approach Procedure upgrade from a private special to a public approach.

#### Motion

Gary Bash motioned to approve the Operating and Capital Budgets for 2022. Kris Holstrom Seconded the motion. Motion passed 9-0.

#### D. Committee Reports

- 1. Noise Abatement Kenny Maenpa reported that there were no complaints since the last meeting.
- 2. Planning Committee No meeting.
- 3. Marketing Committee No meeting. Marketing is being combined with CFA, and the additional DAC flights.
- 4. Finance Committee No meeting.

### E. Colorado Flight Alliance Report

Matt Skinner reported:

- The new DAC Phoenix flight started today and will operate through the first week of April 2022.
- The Phoenix flight will resume June September.
- The DAC Denver flight will operate year-round.
- Still looking at a third route with DAC.
- MTJ terminal construction has started and is going ok, with typical construction issues. Considerable space was lost in the secure hold area, which is causing a bottleneck in TSA screening.
- Delta is pulling out of GJ (to Salt Lake City), some of that traffic will be flow back into Montrose.

#### 4. Airport Manager Report

Kenny Maenpa - Updates:

- Kenny and the TEX staff are coordinating with Matt Skinner regarding snow removal, etc. for the commercial flights. We are getting good feedback from DAC.
- TEX is fully staffed and ready for the season. The end of year staff meeting was last week, and profit share checks were distributed. Rebecca Adkin was promoted to Customer Service Manager.
- The new TSA secure hold area restroom opened today! Thank you to Kent Building Company.

#### New Business

Winston Kelly met with Jon Dwight and is still working on additional finding resources for the new hangar. He heard Chuck Horning speak last week. He asked about Telski's partnering with TEX. Kenny acknowledged Telski's involvement through Tom Richards position on the TRAA Board. Kenny has met with Chad Horning and had discussions. Telski is not financially contributing to TEX.

There was discussion regarding DAC landing 27, but NetJets and FlexJet will not use the circling approach. Kenny is, through the proposed upgrade to the Approach, trying to get them to use the new procedures. DAC flies the circling approach regularly.

Kris Holstrom asked about TEX tying into the new Wastewater System building. Kenny is waiting for the project to be completed and then will begin the process.

6. Adjourn 12:52 pm by Mick Francis

Mick Francis, Chair	Kenny Maenpa, Airport Manager

## 2021 OPERATING BUDGET REPORT



## SUMMARY

	BUDGET	ACTUAL 2021	Actual 2020
	2021	JAN-DEC	JAN-DEC
Aircraft & Pilot (FBO) Income	4,015,000	7,383,485	5,283,187
Aircraft & Pilot (FBO) Cost of Goods Sold	(1,449,200)	(2,792,735)	(1,661,728)
Aircraft & Pilot (FBO) Expenses	(1,217,318)	(1,209,480)	(1,176,887)
Administrative Expenses	(236, 125)	(226,739)	(214,606)
FBO Net Income (Loss)	1,112,357	3,154,531	2,229,966
Terminal Income	312,670	418,973	333,587
Terminal Expenses	(188,795)	(213,617)	(210,049)
Administrative Expenses	(236,125)	(226,739)	(214,606)
Terminal Net Income (Loss)	(112,250)	(21,383)	(91,068)
Airside Income	437,000	729,700	537,282
Airside Expenses	(312,915)	(280,867)	(286,487)
Administrative Expenses	(236,125)	(226,739)	(214,606)
Airside Net Income (Loss)	(112,040)	222,094	36,189
Interest Income	100	4	47
Total Net Cash Flows	888,168	3,355,247	2,175,133
Ending Net Income:	888,168	3,355,247	2,175,133

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# 2021 OPERATING BUDGET FIXED BASED OPERATION (FBO)

	BUDGET	YTD 2021			YTD 2020
ALBORATT & BUILOT (EBO) INCOME	2021	JAN-DEC	% Budget 21		JAN-DEC
AIRCRAFT & PILOT (FBO) INCOME	\$ 1,500	\$ 1,543	103%	\$	1,198
Aircraft Oil	125,000	154,728	124%		135,277
100LL AvGas	14,500	15,876	109%		13,506
Catering	310,000	410,736	132%		282,568
Hangar Fees	3,245,000	6,236,588	192%		4,434,093
Jet-A	15,000	17,090	114%		6,458
Jet-A Airlines	95,000	207,854	219%		154,450
Line Services		21,970	157%		14,221
Pilot Supplies	14,000 195,000	317,100	163%		241,416
Tie-Down Fees		7,383,485	184%		5,283,187
TOTAL INCOME	4,015,000	7,363,465	104 /0		5,200,107
AIRCRAFT & PILOT (FBO) COST OF GOODS SOLD	BUDGET 2021	YTD 2021	% Budget 21		YTD 2020
Jet-A Fuel	1,275,000	2,572,124	202%		1,527,487
100LL Fuel	95,000	117,102	123%		89,509
Oil	1,200	657	55%		928
De-Ice	24,000	25,203	105%		23,202
Pilot Supplies	3,500	3,648	104%		2,171
Hats & T-Shirts	48,000	32,080	67%		28,504
Unleaded Fuel	2,500	41,921	1677%		(10,073)
TOTAL COGS	1,449,200	2,792,735	193%		1,661,728
GROSS PROFIT	2,565,800	4,590,750	179%		3,621,459
ALDODAST & BUILDT (EDG) EXPENSES	BUDGET 2021	YTD 2021	% Budget 21		YTD 2020
AIRCRAFT & PILOT (FBO) EXPENSES	2,500	6,954	278%		25,369
Aircraft Incidents	5,245	10,408	198%		4,055
Pilot Incentive Program	1,200	537	45%		752
Catering	8,500	12,816	151%		6,878
Pilot Refreshments	65,000	118,367	182%		89,069
Credit Card Fees	269,750	226,781	84%		268,490
Employee Health Insurance	626,398	588,758	94%		584,756
Employee Salaries		265	5%		004,700
Employee Training	5,000 65,000	108,048	166%		35,283
Equipment Maintenance	Manager Co.	3,420	46%		432
Equipment Maintenance Labor	7,500	4,395	147%		555
Equipment Rental	3,000	6,992	140%		5,162
Fuel Farm Utilities/Insurance	5,000	7,764	26%		27,102
Equipment Fuel & Oil	30,000	8,300	98%		8,300
Hangar Insurance	8,500	1,961	36%		28,251
Hangar Maintenance	5,500	22,296	189%		14,740
Hangar Utilities	11,800		110%		11,310
Liabilitiy Insurance	11,500	12,665	72%		16,220
Line Supplies	21,500	15,505	0%		6,425
Pollution Insurance	6,425	15 155	178%		7,500
Uniforms	8,500	15,155			7,300
Satelite Systems/Runway Camera	4,000	15 500	0% 116%		12,963
FBO Software Subscription	13,500	15,598	116%		23,275
Workman's Compensation	32,000	22,495	70%		1,176,887
TOTAL DIRECT EXPENSES	1,217,318	1,209,480	99%		1,170,007
Net Income Before Allocation of Admin Costs	1,348,482	3,381,270	251%		2,444,572
Net income before Allocation of Admin Costs	1,040,402	5,551,275	_31.70		
Admin & Operations (1/3 of Total)	236,125	226,739	96%		214,606
NET INCOME	\$ 1,112,357	\$ 3,154,531	284%	\$	2,229,966
NET INCOME	φ 1,112,357	Ψ 0,104,001	20470	Ψ	_,,



# 2021 OPERATING BUDGET TERMINAL

TERMINAL INCOME         2021           Advertising         \$ 2,50           Airlines         65,00           Car Rental Agencies         122,50           On-Line Services         30,50           Office Rentals         30,00           Parking Lot         21,37           Taxi Service/Annual Fee         38,00           Vending Machines         70TAL INCOME           TERMINAL EXPENSES         2021           Janitorial Supplies         6,00           Janitorial Services         48,74           Liability Insurance         11,50           Maintenance         28,80           Maintenance Labor         2,50           Parking Lot         8,00           Security         4,00           Terminal Insurance         9,50           Terminal Utilities         35,00           Trash         8,00           Vending Machine Expense         1,50	191,059 33,028 37,876 33,215 42,692 4,242 418,973 YTD 2021 3,850 63,777	135% 113% 156% 108% 126% 155% 112% 152% 134%  8 Budget 21 64% 131% 110%	JAN-DEC \$ 2,555 63,746 132,615 33,028 31,549 25,467 42,153 2,474 333,587 YTD 2020 6,071 54,385
Advertising       \$ 2,50         Airlines       65,00         Car Rental Agencies       122,50         On-Line Services       30,50         Office Rentals       30,00         Parking Lot       21,37         Taxi Service/Annual Fee       38,00         Vending Machines       2,80         TOTAL INCOME         TOTAL INCOME         TERMINAL EXPENSES         Janitorial Supplies       6,00         Janitorial Services       48,74         Liability Insurance       11,50         Maintenance       28,80         Maintenance Labor       2,50         Parking Lot       8,00         Security       4,00         Terminal Insurance       9,50         Terminal Utilities       35,00         Trash       8,00         Vending Machine Expense       1,50	73,481 191,059 33,028 37,876 33,215 42,692 4,242 418,973 YTD 2021 3,850 63,777	113% 156% 108% 126% 155% 112% 134%  **Budget 21* 64% 131%	63,746 132,615 33,028 31,549 25,467 42,153 2,474 333,587 YTD 2020 6,071 54,385
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Parking Lot Taxi Service/Annual Fee Vending Machines  TOTAL INCOME  TERMINAL EXPENSES Janitorial Supplies Janitorial Services Liability Insurance Maintenance Maintenance Labor Parking Lot Security Terminal Insurance Terminal Utilities Trash Vending Machine Expense  21,37 38,00 2,80 312,67  2021  4,00 2,50 38,00 2,80 2,50 48,74 4,00 2,50 8,00 2,50 8,00 4,00 2,50 8,00 4,00 8,00 1,50 8,00 1,50	33,215 42,692 4,242 418,973 YTD 2021 3,850 63,777	155% 112% 152% 134% <b>8 Budget 21</b> 64% 131%	25,467 42,153 2,474 333,587 YTD 2020 6,071 54,385
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TOTAL INCOME  TERMINAL EXPENSES  Janitorial Supplies  Janitorial Services  Liability Insurance  Maintenance  Maintenance Labor  Parking Lot  Security  Terminal Insurance  Terminal Utilities  Trash  Vending Machine Expense  2021  6,00  48,74  11,50  6,00  48,74  11,50  11,50  6,00  48,74  11,50  11,50  6,00  48,74  11,50  11,50  6,00  48,74  11,50  11,50  6,00  11,50  6,00  11,50  6,00  11,50	418,973 YTD 2021 3,850 63,777	134% <b>% Budget 21</b> 64% 131%	333,587 YTD 2020 6,071 54,385
TOTAL INCOME  TERMINAL EXPENSES  Janitorial Supplies  Janitorial Services  Liability Insurance  Maintenance  Maintenance Labor  Parking Lot  Security  Terminal Insurance  Terminal Utilities  Trash  Vending Machine Expense  2021  6,00  48,74  11,50  6,0	YTD 2021 3,850 63,777	% Budget 21 64% 131%	YTD 2020 6,071 54,385
Janitorial Supplies       6,00         Janitorial Services       48,74         Liability Insurance       11,50         Maintenance       28,80         Maintenance Labor       2,50         Parking Lot       8,00         Security       4,00         Terminal Insurance       9,50         Trash       8,00         Vending Machine Expense       1,50	3,850 63,777	64% 131%	6,071 54,385
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Janitorial Services       48,74         Liability Insurance       11,50         Maintenance       28,80         Maintenance Labor       2,50         Parking Lot       8,00         Security       4,00         Terminal Insurance       9,50         Terminal Utilities       35,00         Trash       8,00         Vending Machine Expense       1,50	63,777	131%	54,385
Liability Insurance       11,50         Maintenance       28,80         Maintenance Labor       2,50         Parking Lot       8,00         Security       4,00         Terminal Insurance       9,50         Terminal Utilities       35,00         Trash       8,00         Vending Machine Expense       1,50		2 52 10 2 20	
Maintenance       28,80         Maintenance Labor       2,50         Parking Lot       8,00         Security       4,00         Terminal Insurance       9,50         Terminal Utilities       35,00         Trash       8,00         Vending Machine Expense       1,50	12.665	110%	44 240
Maintenance Labor       2,50         Parking Lot       8,00         Security       4,00         Terminal Insurance       9,50         Terminal Utilities       35,00         Trash       8,00         Vending Machine Expense       1,50	, , , , , , , , , , , , , , , , , , , ,	11070	11,310
Parking Lot       8,00         Security       4,00         Terminal Insurance       9,50         Terminal Utilities       35,00         Trash       8,00         Vending Machine Expense       1,50	45,553	158%	51,506
Security Terminal Insurance Terminal Utilities Trash Vending Machine Expense  4,00 35,00 35,00 1,50	200	8%	
Terminal Insurance 9,50 Terminal Utilities 35,00 Trash 8,00 Vending Machine Expense 1,50	4,434	55%	2,235
Terminal Utilities 35,00 Trash 8,00 Vending Machine Expense 1,50		155%	16,277
Trash Vending Machine Expense  8,00 1,50	9,361	99%	9,500
Vending Machine Expense 1,50		111%	33,389
9	5,936	74%	4,721
25.25	3,323	222%	1,949
Water Maintenance 25,25	19,610	78%	18,706
TOTAL DIRECT EXPENSES 188,79	213,617	113%	210,049
Net Income Before Allocation of Admin Costs 123,87	205,356	166%	123,538
Admin & Operations (1/3 of Total) 236,12		96%	214,606
NET INCOME \$ (112,25	226,739	19%	\$ (91,068)



# 2021 OPERATING BUDGET AIRSIDE

	BUDGET	YTD 2021		YTD 2020
AIRSIDE INCOME	2021	JAN-DEC	% Budget 21	JAN-DEC
Airline Landing Fees	\$ 24,000	\$ 34,112	142%	\$ 21,730
GA Landing Fees	295,000	488,614	166%	363,284
Land Leases	38,000	30,851	81%	30,536
State Fuel Tax Rebates	80,000	176,123	220%	121,732
TOTAL INCOME	437,000	729,700	167%	537,282
AUDOIDE EVENIOES	2024	YTD 2021	% Budget 21	YTD 2020
AIRSIDE EXPENSES	<b>2021</b> 3,000	3,879	129%	3,014
Airfield Lighting Maintenance	1,600	2,409	151%	2,082
Airfield Lighting Utilities	13,800	16,250	118%	13,670
Airfield Insurance	48,000	11,211	23%	48,838
Airfield Maintenance	49,000	52,500	107%	50,840
Arfield De-ice Material	49,000	465	100%	465
ARFF Building Insurance ARFF Consumables	6,500	100	0%	3,082
ARFF Maintenance	5,000	4,724	94%	3,406
ARFF Training	22,000	21,864	99%	20,827
ARFF Liability Insurance	17,000		0%	16,340
ARFF Utilities	4,500	2,988	66%	3,181
AWOS Maintenance	5,500	5,870	107%	5,655
AWOS Utilities	600	606	101%	630
Business Auto Policy	12,800	16,611	130%	12,247
Equipment Fuel & Oil	16,500	12,013	73%	9,935
Equipment Insurance	8,800	9,462	108%	8,600
Equipment Maintenance	35,000	58,530	167%	53,170
Equipment Maintenance Labor	12,000	1,280	11%	6,947
Liability Insurance	11,500	12,665	110%	11,310
SRE Insurance	2,850	2,850	100%	2,850
SRE Utilities	7,500	11,993	160%	8,523
SWMP Maintenance	4,000	1,975	49%	875
LOC M & RNAV GPS M Maintenance	25,000	30,722		
TOTAL DIRECT EXPENSES	312,915	280,867	90%	286,487
Net Income Before Allocation of Admin Costs	124,085	448,833	362%	250,795
Net Illcome before Allocation of Admin Costs	124,000	440,000	55276	200,100
Admin & Operations (1/3 of Total)	236,125	226,739	96%	214,606
NET INCOME			-198%	36,189



# 2021 OPERATING BUDGET ADMINISTRATION

	E	BUDGET	Υ	TD 2021		Y	TD 2020
ADMINISTRATIVE EXPENSES		2021	J	AN-DEC	% Budget 20	J,	AN-DEC
Accounting Audit	\$	9,850	\$	3,863	39%	\$	9,850
Administrative Salaries		251,732		283,707	113%		248,635
Bad Debts							
Bank Finance Charges		800		751	94%		329
Copy/Computer Lease		12,000		19,776	165%		10,925
Dues & Subscriptions		35,000		41,111	117%		48,357
Employee Education		2,500		2,552	102%		1,290
<b>Employee Medical Insurance</b>		81,692		69,391	85%		62,654
Fringe Benefits		12,000		15,686	131%		8,647
Legal		35,000		16,264	46%		48,355
Marketing		100,000		52,053	52%		33,950
Office Supplies		6,000		5,417	90%		4,040
Payroll Expenses		68,000		86,477	127%		75,718
Postage & Shipping		2,000		1,631	82%		1,827
Retirement Benefits		39,000		34,192	88%		35,592
Public Officials Insurance		11,800		11,488	97%		11,494
Telephone/Internet		28,500		32,753	115%		39,870
TRAA Meeting		10,000		2,869	29%		1,402
Travel		2,000		207	10%		884
Workman's Compensation		500		28	6%		-
TOTAL EXPENSES	\$	708,374	\$	680,216	96%	\$	643,819

<u>Administrative Expenses</u> = Divided equally 1/3 FBO, 1/3 Terminal, and 1/3 Airside expenses.

# Telluride Regional Airport A/P Aging Summary As of January 10, 2022

		Current	1 - 30	31 - 60	> 60	TOTAL
			2.00	0.00	0.00	7,972.52
	Black Hills Energy	7,972.52	0.00	0.00		612.34
	Blue Tarp Financial, Inc.	612.34	0.00	0.00	0.00	922.93
	Callaway Packing, Inc,	0.00	369.95	552.98	0.00	
	Chase	5,039.99	0.00	0.00	0.00	5,039.99 -65.61
	Colorado Dept. of Labor and Unemployment	0.00	0.00	0.00	-65.61	
	DPE, LLC	200.00	0.00	0.00	0.00	200.00
	Fastenal Company	0.00	0.00	0.00	-184.97	-184.97
	FlightTech Engineering	10,277.50	0.00	0.00	0.00	10,277.50
	FitPlan.com	0.00	0.00	0.00	-600.00	-600.00
	GMSTEK, LLC	0.00	1,221.56	0.00	0.00	1,221.56
	Hartman Brothers, Inc.	405.78	0.00	0.00	-126.32	279.46
	Honnen Equipment Company	0.00	6,100.00	0.00	0.00	6,100.00
	John Deere Financial	1,292.77	0.00	0.00	0.00	1,292.77
	Last Dollar Leasing, LLC	0.00	0.00	0.00	140.89	140.89
E.V	Masters Security by Vyanet	0.00	381.25	0.00	0.00	381.25
	MCHD Regional Lab	0.00	0.00	0.00	-20.00	-20.00
	Myslik, Inc.	1,137.25	0.00	0.00	0.00	1,137.25
	Parish Oil Co. Inc.	2,490.10	0.00	0.00	0.00	2,490.10
	PDS, Inc.	207.52	0.00	0.00	0.00	207.52
	Purchase Power	0.00	200.00	0.00	0.00	200.00
	Quill Corporation	419.32	0.00	0.00	0.00	419.32
	San Miguel Power Association, Inc.	3,569.00	0.00	0.00	-322.36	3,246.64
	Telluride Coffee Roasters	173.00	0.00	0.00	0.00	173.00
	Telluride Daily Planet	693.30	0.00	0.00	-636.00	57.30
	Viking Rentals	0.00	70.14	0.00	0.00	70.14
	Wagner Equipment Co.	1,061.56	0.00	0.00	0.00	1,061.56
	Wenco Golf Cars	0.00	309.10	0.00	0.00	309.10
Т	OTAL	35,551.95	8,652.00	552.98	-1,814.37	42,942.56

# **Telluride Regional Airport** A/R Aging Summary As of December 31, 2021

					TOTAL
Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
143.92	0.00	0.00	0.00	0.00	143.92
8.197.07	0.00	0.00	0.00	0.00	8,197.07
0.00	713.90	0.00	0.00	0.00	713.90
68.17	1,143.51	0.00	0.00	0.00	1,211.68
0.00	0.00	1,126.67	0.00	0.00	1,126.67
128.25	0.00	0.00	0.00	0.00	128.25
0.00	718.00	0.00	0.00	0.00	718.00
0.00	1,319.47	0.00	0.00	0.00	1,319.47
0.00	0.00	0.00	0.00	1,767.15	1,767.15
0.00	551.25	0.00	0.00	0.00	551.25
2,213.00	0.00	0.00	0.00	0.00	2,213.00
0.00	-3,345.00	0.00	0.00	605.52	-2,739.48
10,750.41	1,101.13	1,126.67	0.00	2,372.67	15,350.88
	143.92 8,197.07 0.00 68.17 0.00 128.25 0.00 0.00 0.00 0.00 2,213.00 0.00	143.92 0.00 8,197.07 0.00 0.00 713.90 68.17 1,143.51 0.00 0.00 128.25 0.00 0.00 718.00 0.00 1,319.47 0.00 0.00 0.00 551.25 2,213.00 0.00 0.00 -3,345.00	143.92     0.00     0.00       8,197.07     0.00     0.00       0.00     713.90     0.00       68.17     1,143.51     0.00       0.00     0.00     1,126.67       128.25     0.00     0.00       0.00     718.00     0.00       0.00     1,319.47     0.00       0.00     0.00     0.00       0.00     551.25     0.00       2,213.00     0.00     0.00       0.00     -3,345.00     0.00	143.92       0.00       0.00       0.00         8,197.07       0.00       0.00       0.00         0.00       713.90       0.00       0.00         68.17       1,143.51       0.00       0.00         0.00       0.00       1,126.67       0.00         128.25       0.00       0.00       0.00         0.00       718.00       0.00       0.00         0.00       1,319.47       0.00       0.00         0.00       0.00       0.00       0.00         0.00       551.25       0.00       0.00         2,213.00       0.00       0.00       0.00         0.00       -3,345.00       0.00       0.00	143.92         0.00         0.00         0.00         0.00           8,197.07         0.00         0.00         0.00         0.00           0.00         713.90         0.00         0.00         0.00           68.17         1,143.51         0.00         0.00         0.00           0.00         0.00         1,126.67         0.00         0.00           128.25         0.00         0.00         0.00         0.00           0.00         718.00         0.00         0.00         0.00           0.00         1,319.47         0.00         0.00         0.00           0.00         551.25         0.00         0.00         0.00           2,213.00         0.00         0.00         0.00         0.00           0.00         -3,345.00         0.00         0.00         0.00         0.00

# Telluride Regional Airport Balance Sheet As of December 31, 2021

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings 1000.00 · Payroll Checking	1,000.00
1020.00 · Payroll Checking	100,624.08
1035.00 FBO Cash Drawer	200.00
1036.00 · Change Machines	377.00
1045.00 · New Operating Bank Account	679,216.16
1050.00 · Petty Cash	500.00
1072 · Bill.com Money Out Clearing	3,097.20
Total Checking/Savings	785,014.44
Accounts Receivable 1100.00 · Accounts Receivable	15,350.88
Total Accounts Receivable	Den Di, 27 15,350.88
Other Current Assets	
12000 · *Undeposited Funds	5.00
12100 · *Inventory Asset	-209.00
1260.00 · Inventory Asset	
1261.00 · INV. Jet-A	102,633.34
1262.00 · INV. 100LL	17,143.79
1263.00 · INV. Oils	-656.86
1265.00 · INV. Pilot Supplies 1266.00 · INV. Hats & T-Shirts	996.19 -12,014.25
Total 1260.00 · Inventory Asset	108,102.21
1270.00 · Prepaid Insurance 1280.00 · Undeposited Funds	29,037.71 740.12
Total Other Current Assets	137,676.04
Total Current Assets	938,041.36
Fixed Assets	
1310.00 · Accumulated Depreciation	-34,365,548.18
1320.00 · Building	8,687,314.56
1330.00 · Equipment	4,235,443.45
1350.00 · Land Aquisition	7,337,699.15 468.66
1370.00 · Office Equipment	82,797,038.55
1390.00 · Runway	02,797,000.00
Total Fixed Assets	68,692,416.19
TOTAL ASSETS	69,630,457.55
LIABILITIES & EQUITY Liabilities	
Current Liabilities	
Accounts Payable 2000.00 · Accounts Payable	34,217.54
Total Accounts Payable	34,217.54
Other Current Liabilities	ر د در الاستان
2030.00 · AFLAC INS.	364.44
2100.00 · Payroll Liabilities	2,915.86
2110.00 · *Direct Deposit Liabilities 2165 · Sales Tax Payable #1	236.37 -237,477.71
Total Other Current Liabilities	-233,961.04
Total Current Liabilities	-199,743.50
Total Liabilities	-199,743.50
Equity 3430.00 · Interaccount Transfers	-13,222,057.70

## TELLURIDE REGIONAL AIRPORT 2021 CAPITAL BUDGET

	2021	2021
CAPITAL INCOME:	BUDGET	<b>ACTUAL YTD</b>
Beginning Bank Account Balance	\$3,850,000	\$ 4,599,216
Passenger Facility Charges	\$8,500	\$ 22,002
FAA Grants	\$483,000	
State Grant	\$250,000	\$ 250,000
Rock Sales	\$260,000	\$ 164,144
Equipment Sales	\$5,000	
Interest Income	\$350	\$ 231
TOTAL AVAILABLE FUNDS:	\$4,856,850	\$ 5,035,593
	2021	2021
CAPITAL EXPENSES:	BUDGET	ACTUAL
AIP - 37 Snow Removal Equipment Building (SRE) Design	\$531,300	
Airfield Fog Seal & Markings *	\$394,000	\$ 394,580
Short Term/Rental Car Parking & North Ramp Rehab	\$250,000	\$ 223,508
Terminal - Restroom (Secured waiting area)	\$75,000	\$ 106,204
Terminal - 2nd floor carpet and painting	\$25,000	
Non Grant funded Construction (Steel Bldg for De-Ice Equip)		\$ 70,096
Hangar Design - 30K sf	\$290,000	\$ 253,653
Solar Garden Subscription - 15KW (20 year)	\$56,966	\$ 56,966
Approach Procedure - RNAV RY 09 GPS (X)	\$35,000	\$ 2,727
Equipment	\$582,500	\$ 435,690
Security/Computer Equipment	\$18,000	\$ 8,419
Auto EV Charging Stations	\$16,000	
Maintenance Tools	\$7,500	\$ 5,668
Bank Fees	\$60	\$ 63
TOTAL CAPITAL EXPENSES:	\$2,281,326	\$ 1,557,574
REMAINING CAPITAL INCOME:	\$2,575,524	\$3,478,019
EST. END OF YEAR OPERATING INCOME TRANSFER:	\$873,218	\$3,073,104
BEGINNING BALANCE FOR 2022:	\$3,448,742	\$6,551,123

<sup>\*</sup> Budget Amendment #1: 6/17/21



2:27 PM 01/10/22 Accrual Basis

# Telluride Regional Airport - Capital Account Balance Sheet

As of December 31, 2021

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	100 010 11
1040 · State Fuel Tax	493,619.11
1010 · 10% Bank Account	41,286.85
1030 · FAA Bank Account	14,878.65
1060 · PFC- ANB Bank	313,402.79
1070 · Savings Account	5,000,000.00
Total Checking/Savings	5,863,187.40
Accounts Pacaivable	
1071 · Bill.com Money In Clearing	12,910.45
0001 · Accounts Receiveable	24,833.75
1281 · Accounts Receivable	12,000.00
Total Accounts Receivable	49,744.20
Total Current Assets	5,912,931.60
TOTAL ASSETS	5,912,931.60
LIABILITIES & EQUITY	4/15 0 19 11
Liabilities	
Current Liabilities	
Accounts Payable	-102,255.50
2000 · *Accounts Payable	4 200 100
Total Accounts Payable	-102,255.50
Total Current Liabilities	-102,255.50
Long Torm Lightlities	
Long Term Liabilities 2300 · N/P - Wells Fargo	172,084.26
Total Long Term Liabilities	172,084.26
Total Liabilities	69,828.76
= 1.0	
Equity 3430 · Interaccount Transfers	13,221,153.36
	-6,019,843.16
3900 · Retained Earnings	-1,358,207.36
Net Income	1,000,207100
Total Equity	5,843,102.84
TOTAL LIABILITIES & EQUITY	5,912,931.60

# TELLURIDE REGIONAL AIRPORT STATISTICS

DECEMBER 2021	MONTH YOY 2021	MONTH YOY 2020	Percent Change
AIRCRAFT OPERATIONS			7.460/
General Aviation:	794	858	-7.46%
Airlines:	82	86	-4.65%
AVIATION FUEL SALES (GALLONS)			
General Aviation:			
100LL AvGas:	1,167	2,282	-48.86%
Jet-A:	65,598	63,818	2.79%
Airlines:	1,208	137	781.75%
Total:	67,973	66,237	2.62%
GA Passenger Enplanements:	1156	1,330	-13.08%
Airline Enplanements:	554	296	87%
TOTALS YTD	TOTAL YTD	TOTAL YTD	Percent
TOTALSTID	2021	2020	Change
AIRCRAFT OPERATIONS			
General Aviation:	8,975	11,312	-20.66%
Airlines:	776	513	51.27%
AVIATION FUEL SALES (GALLONS)			
General Aviation:			
100LL AvGas:	24,730	26,701	-7.38%
Jet-A	888,406	714,794	24.29%
Airlines:	2,806	1,745	60.80%
Total Fuel:	915,942	743,240	23.24%
GA Passenger Enplanements:	11,156	12,043	-7.37%
Airline Enplanements	6,333	3,627	74.61%



DAC D328 Jet Service (30 pax)





